

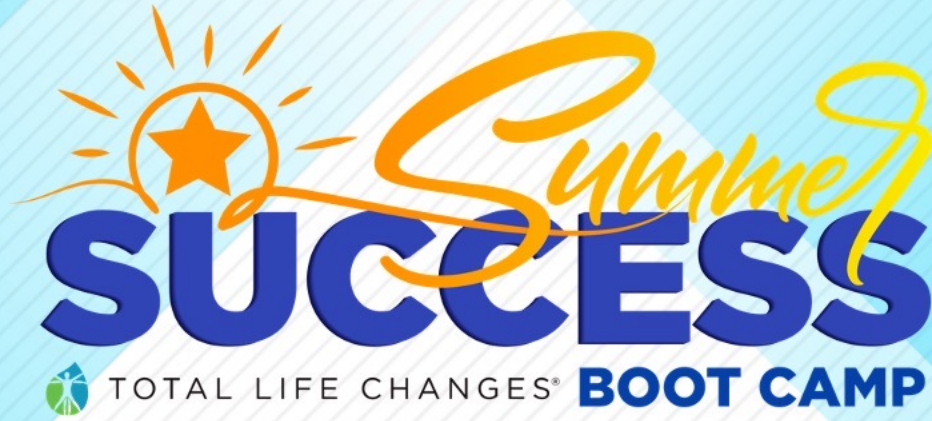


Summer
SUCCESS



TOTAL LIFE CHANGES[®]

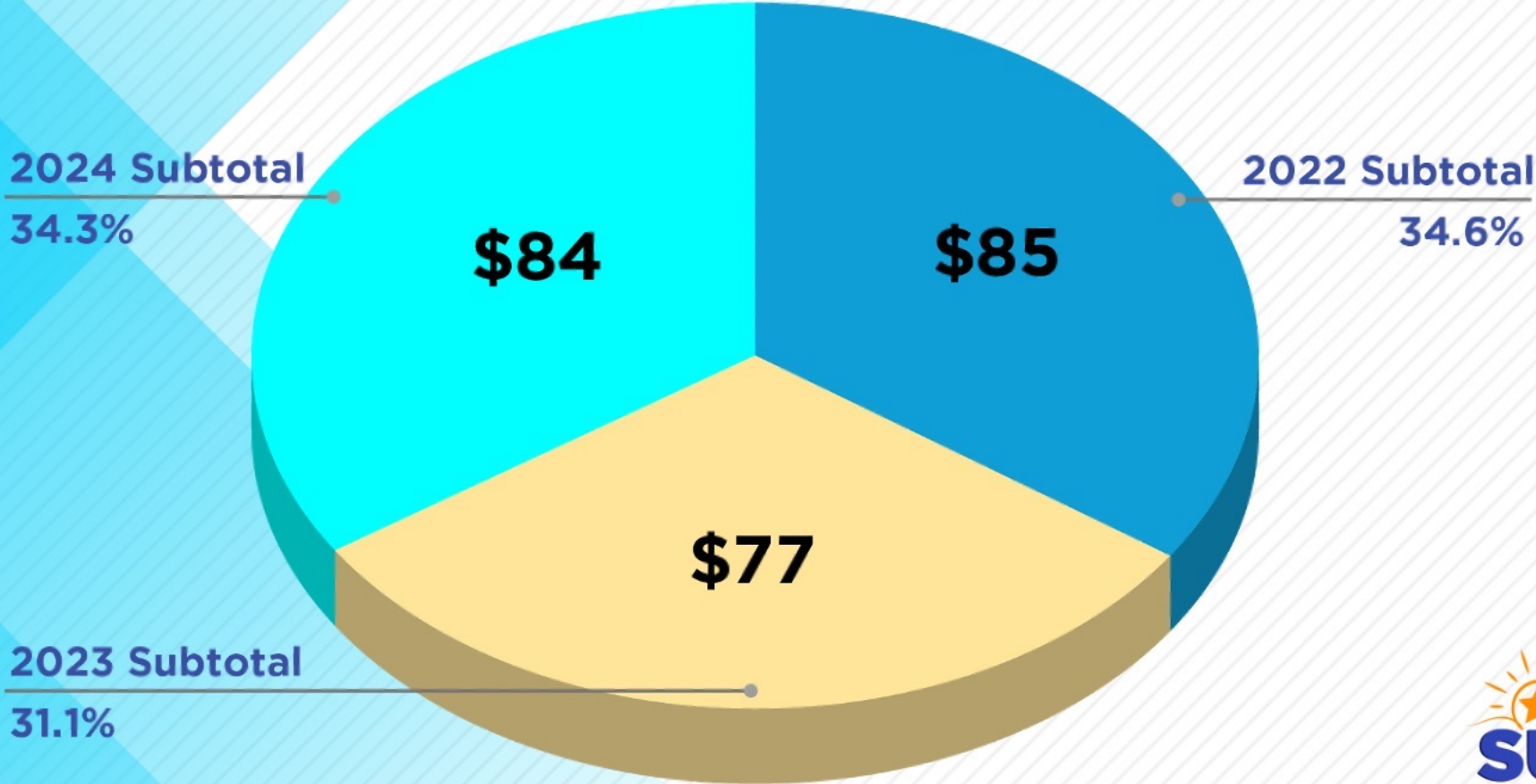
BOOT CAMP



SUMMER SALES TRENDS

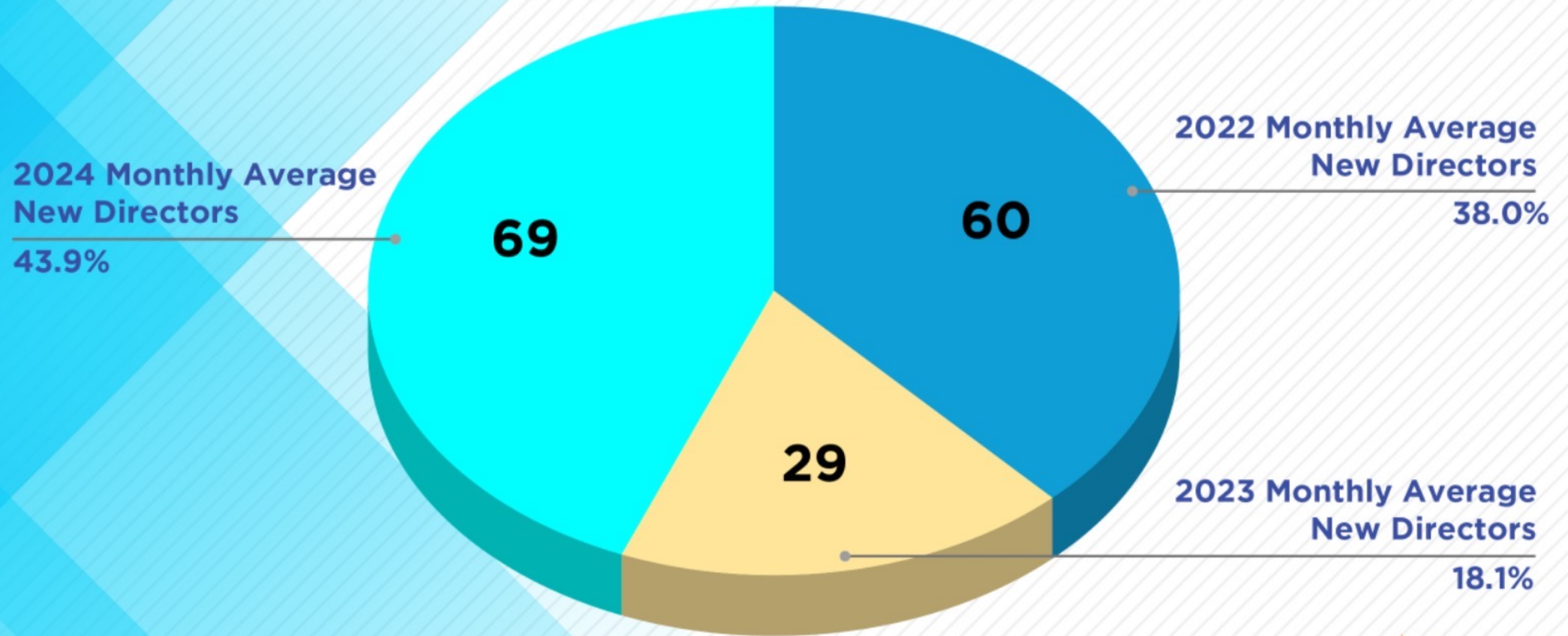
Q2 MONTHLY AVERAGE SUBTOTAL PER ORDER

Per Order Per Year 2022 - 2024



Q2 MONTHLY AVERAGE NEW DIRECTORS

Per Year 2022 - 2024

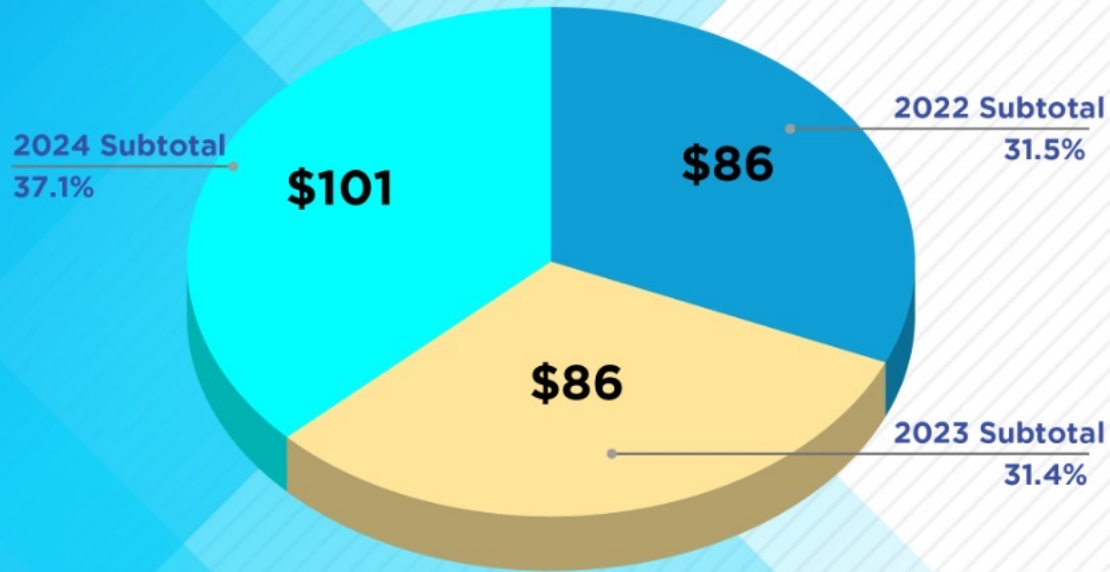


COMPARISON FROM Q1 TO Q2

Per Year 2022 - 2024

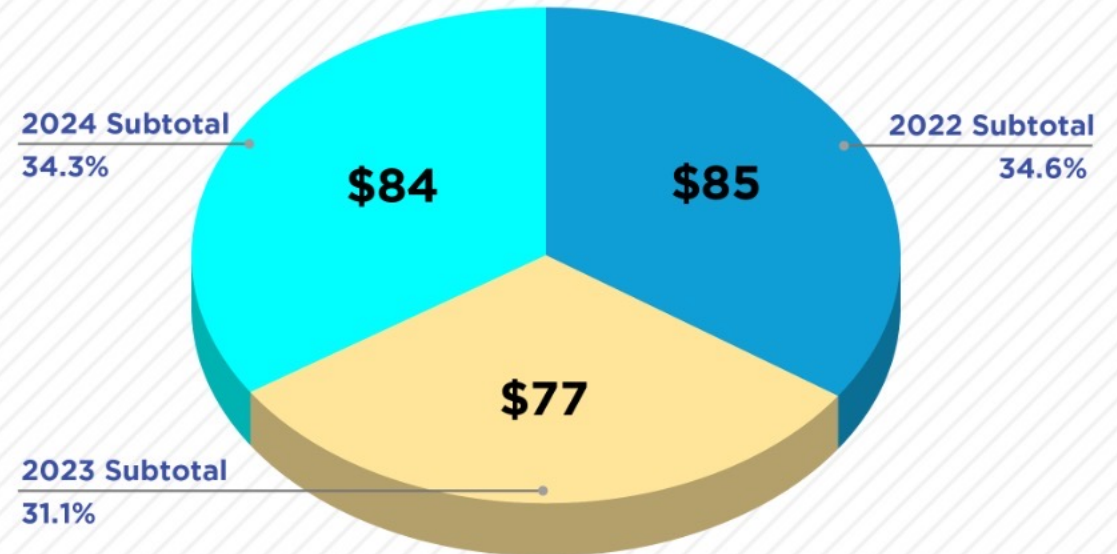
Q1 & Q2

AVERAGE MONTHLY SUBTOTAL PER ORDER Per Order Per Year 2022 - 2024



Q1

**AVERAGE MONTHLY SUBTOTAL
PER ORDER**



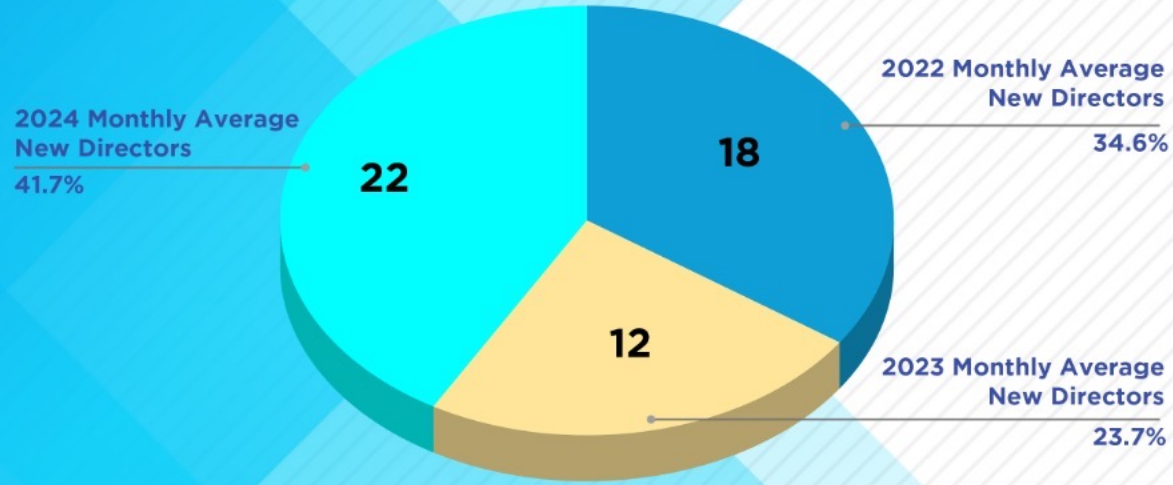
Q2

**AVERAGE MONTHLY SUBTOTAL
PER ORDER**

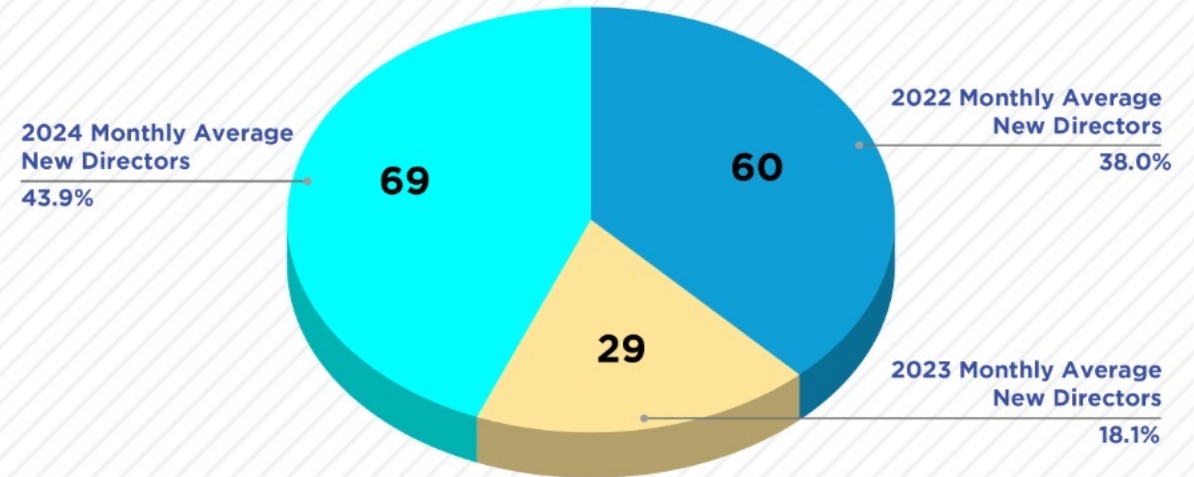
Q1 & Q2

MONTHLY AVERAGE NEW DIRECTORS

Per Year 2022 - 2024



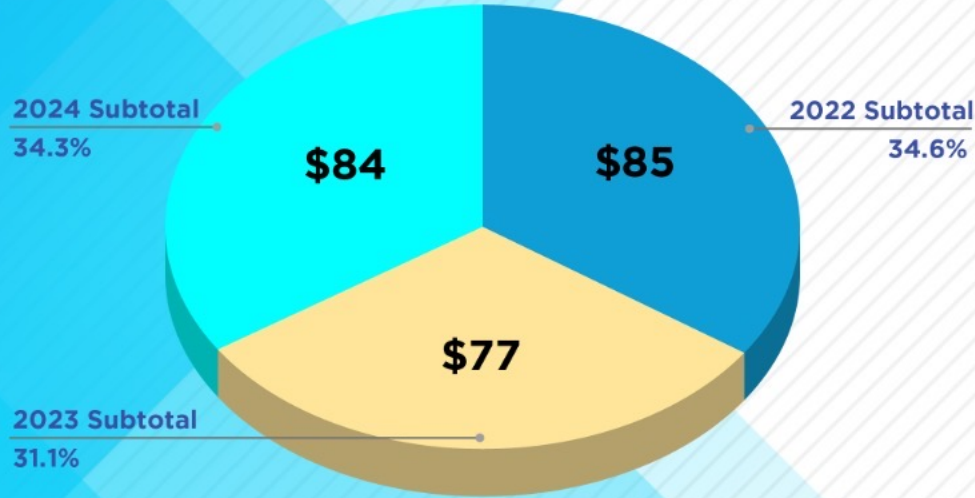
Q1
MONTHLY AVERAGE
NEW DIRECTORS



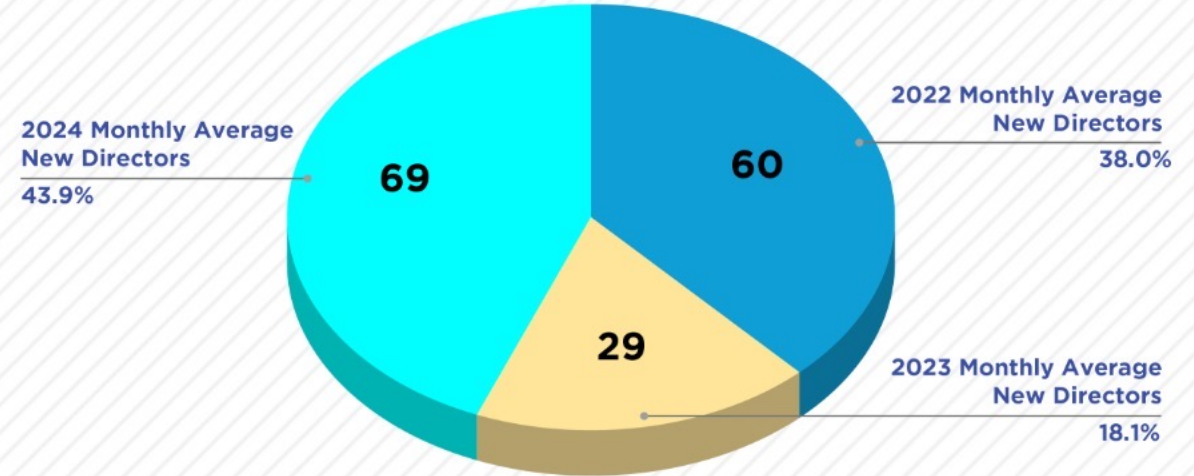
Q2
MONTHLY AVERAGE
NEW DIRECTORS

LET'S RECAP

- **THE AVERAGE ORDER IS NEARLY BACK TO 2021**
- **THE AVERAGE NUMBER OF NEW DIRECTORS PER MONTH IS UP**



Q2
**AVERAGE MONTHLY SUBTOTAL
PER ORDER**



Q2
**MONTHLY AVERAGE
NEW DIRECTORS**

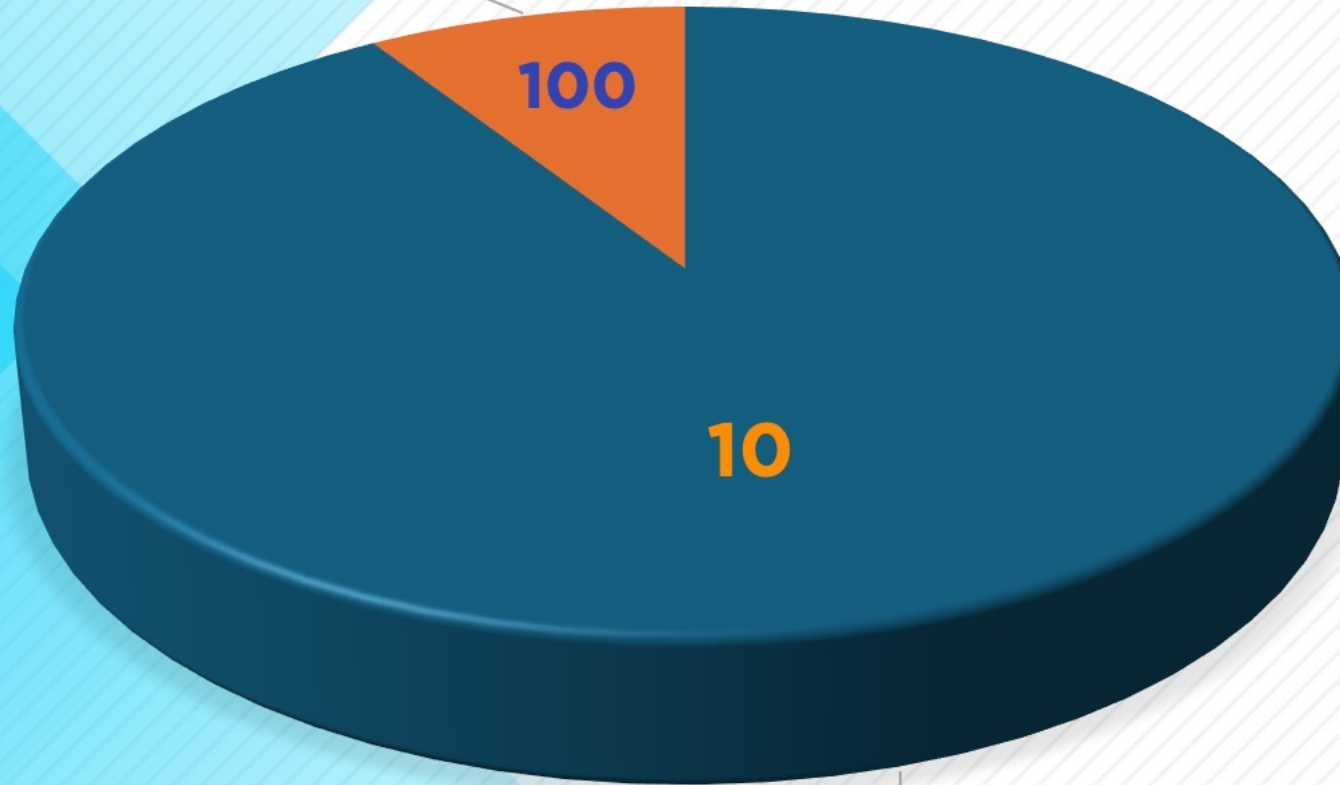
**80% of your activity will come from people
who have been in your business for 1 year or less!**





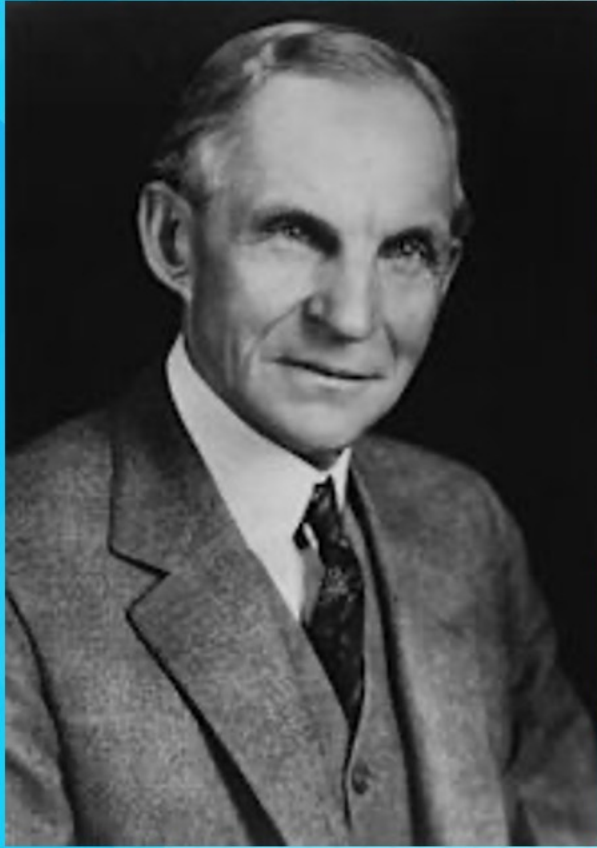
TEAM ACTIVITY OVER 1 YEAR

One Year or More



One Year or Less





“

*Whether you think you can,
or you think you can't,
you're right.*

- Henry Ford

SUMMER DOES PROVIDE OPPORTUNITIES

TIME TO FIND NEW PEOPLE



WHERE CAN WE FIND THEM?

- WEDDINGS
- GRAD PARTIES
- PARKS & BEACHES
- POOLS
- SPORTING EVENTS
- CHILDREN'S PLAYGROUNDS
- CHURCH
- GROCERY STORES
- PHARMACIES
- BIG BOX RETAIL STORES
- ...