



TOTAL LIFE CHANGES®

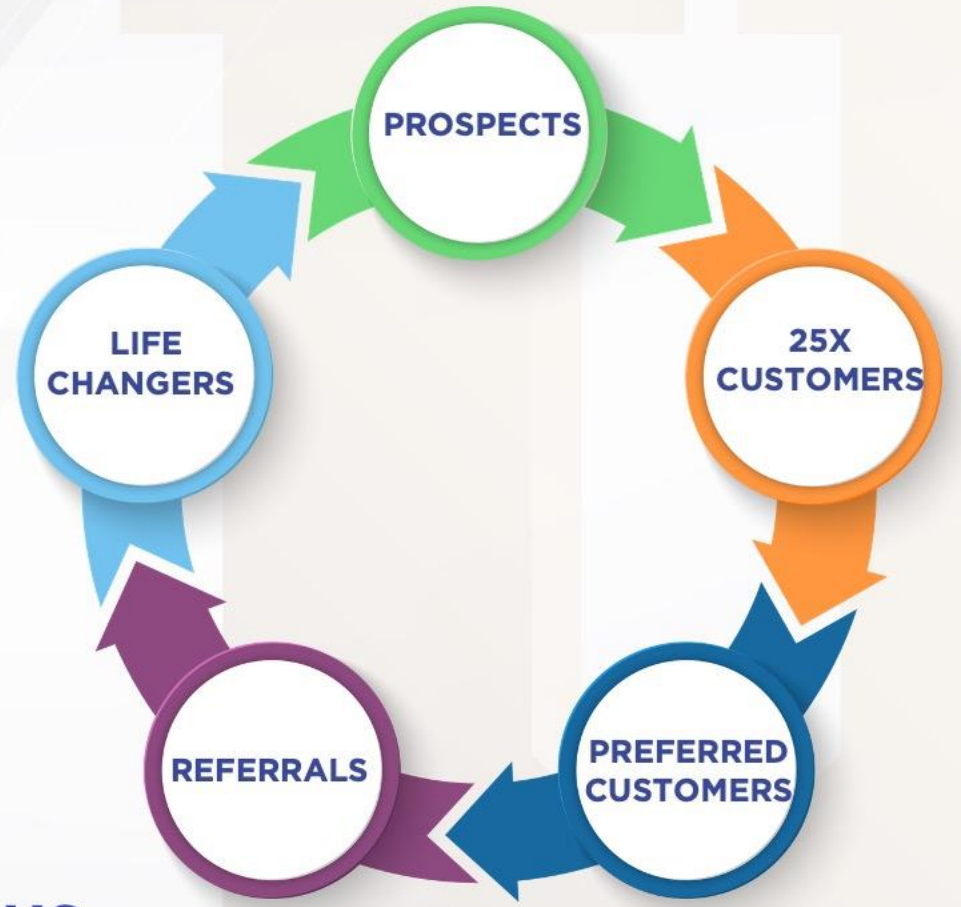
Presents

# U.L.E.A.R.N

Leadership, Earning, Attraction, Retention, & Networking

# Believe in More Boot Camp Recap

- 10** Inspire people to sample a week's supply of product
- 5** New Preferred Customers (G5)
- 2** Personally Sponsored Life Changers



Receive a \$50 10-5-2 Challenge Bonus.

Video and additional tools are available at: [TotalLifeChanges.com/Training](http://TotalLifeChanges.com/Training)

# Why is Prospecting Important?

The goal of prospecting is to reach potential customers whose interests and needs align with your product. Your value proposition will be more receptive to your prospects when you understand their challenges.



Video and additional tools are available at: [TotalLifeChanges.com/Training](https://TotalLifeChanges.com/Training)





**Sell one-week supplies of product for at least \$25.**



**Share products in the workplace.**



**Host a Taste & Talk ParTEA.**

# **25X LEAD GENERATION STRATEGIES**



**Communicate with people.**



**Have a pop-up shop/vendor event.**



**Sample online and offline.**

Video and additional tools are available at: [TotalLifeChanges.com/Training](https://TotalLifeChanges.com/Training)

 TOTAL LIFE CHANGES®

# **Weekly Homework** *Assignment*

---

JANUARY 5, 2024

**Get two referrals from a current customer. Offer each referral a week's supply of tea for \$25!**

# COMPETE to Retire Early CONTEST 2024

## CONTEST BEGINS

January 12, 2024 through February 22, 2024

Video and additional tools are available at: [TotalLifeChanges.com/Training](https://TotalLifeChanges.com/Training)

 TOTAL LIFE CHANGES®

# ACTÍVATE

TOTAL LIFE CHANGES®

JANUARY 26-27, 2024  
ORLANDO, FLORIDA

Video and additional tools are available at: [TotalLifeChanges.com/Training](https://TotalLifeChanges.com/Training)





TOTAL LIFE CHANGES®

Presents

# U.L.E.A.R.N

Leadership, Earning, Attraction, Retention, & Networking