

Presents

# Leadership, Earning, Attraction, Retention, & Networking









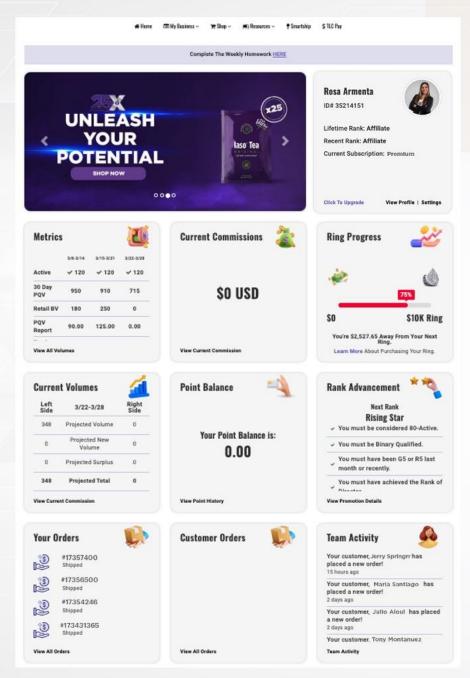
#### The 3 Steps to Qualify

- A. Have a personal qualifying order of 40 QV each month.
- B. Have a minimum of two retail orders per week.
- C. Earn \$250 or more in retail commissions for four consecutive weeks.



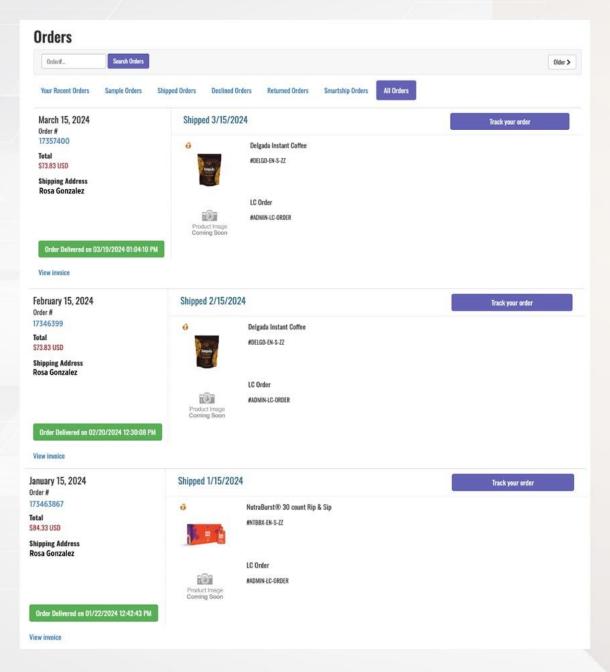








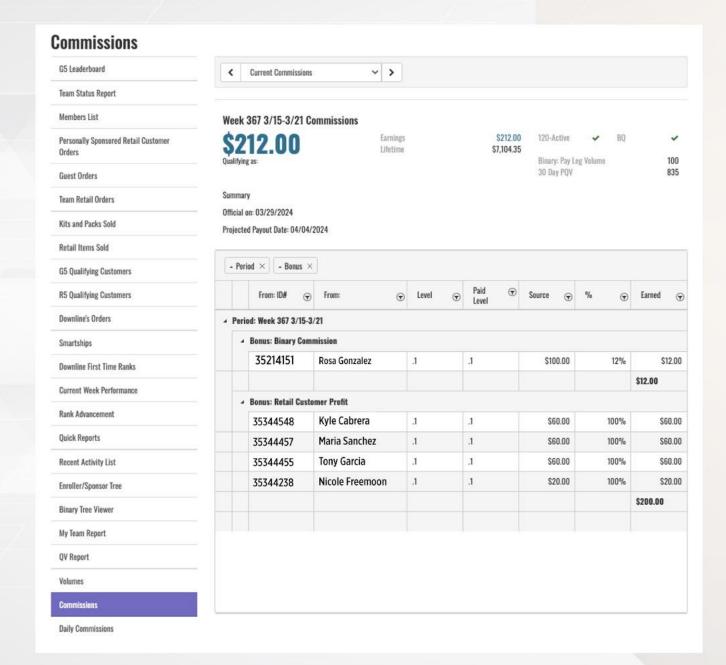


















#### **Benefits**

**Generate Leads** 

**Create Testimonies** 

**Build Relationships** 

**Generate Referrals** 

Develop Consistency **Cultivate Mindset** 





#### What You'll Receive

- TLC products & merchandise valued at \$250 or more!
- Feature in a company-wide recognition email (sent Fridays)!
- Recognition on Fun Friday live on Facebook and Instagram!









#### **Testimony**

#### What does being in the 250 Club mean to you?



"To us, it means that we are being more consistent with our sales and doing a good job of converting more 25X sales to online customers. It's also nice to be recognized and know that our hard work is being rewarded in a special way!"

Tina Bickett







#### **Testimony**

### What advice would you give someone who is brand new to TLC to qualify for the 250 Club?



"Connect to the system, duplicate, constantly persevere, and look for the source that will give you the most results. People do business in different ways, like I go live on TikTok. But this is a topic that is about belief and faith. If you have faith and focus your energy on what you are developing, things will happen. If you are a good person, all that remains is to act, and the results will come on their own."

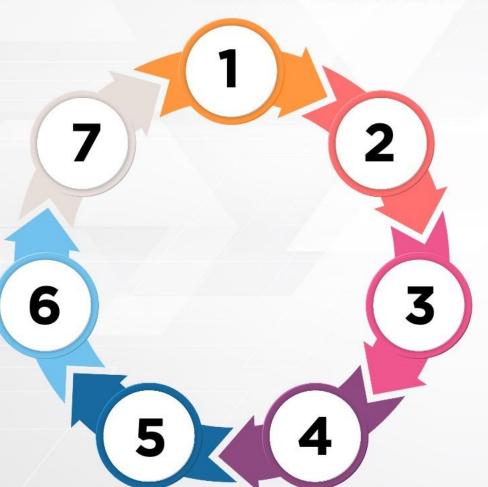
Anthony Henao Ayala







## Break Down Your Goals into Smaller Steps



- 1. Define your goal.
- 2. Create a timeline.
- 3. Create checkpoints
- 4. Make sure your goal is achievable.
- 5. Break down task into smaller pieces.
- 6. Set deadlines for yourself.
- 7. Reward yourself for reaching checkpoints and completing smaller task!





#### **Sales Strategies**

 Connect with a least five people every day.

Contact new customers.

Ask for referrals.

Use social media.

Go local.

Follow up!











Detroit, MI



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